



It's time to customize your fall 2016 wine club allocation!!

Dear Wine Club Members,

Happy Fall! This time of year brings a flurry of activity including harvest and crush. We are right in the thick of it and very happy with all the fruit that has come in so far. This also means it is time for The Fall Wine Club Allocation. There are some wonderful wines available to help you stock up for the impending holiday season. (Sorry...we had to go there!)

The decision is yours! We continue to offer complete customization of your wine club allocation. You have complete control and as you can see from the attached order form, there are many amazing wines to choose from. There are current releases, new releases, limited quantity wines, and wines from our library. Some of these offerings are in short supply and will be allocated on a "first come, first served basis." **If we sell out of a wine you selected, we will substitute the next best vintage of that wine unless you specify otherwise.**

If you decide to customize, please send us your order **no later than October 17th**. We will process your order when it is received and get it shipped out shortly thereafter. For those of you that pick up your wine, you can do so beginning October 28th. Orders can be submitted via email, phone, mail, fax, or scan and email the order form back to the winery.

If you decide not to customize, then there's no need to respond. As you know, we carefully choose our favorite wines to make up the Reds Only Club and the Mixed Club. You can locate these selections on the back of the enclosed order form. Orders *not* customized will process October 27th and will be ready to pick up or ship after October 28th.

*** Shipping Special ***

Increase you order from 6 to 12 bottles and only pay shipping for 6!

Offer is good through November 1st.

Thank you, once again, for the opportunity to share our wines with you. After all, it is your support that allows us to do what we love: produce fine, handcrafted wines that always taste better with family and friends. We hope that you can visit us soon and even stay at our members only "Little Yellow Cottage." In the meantime, should you have any questions, do not hesitate to give us a call. We love hearing from you.

Cheers,
Dennis & Tina De La Montanya